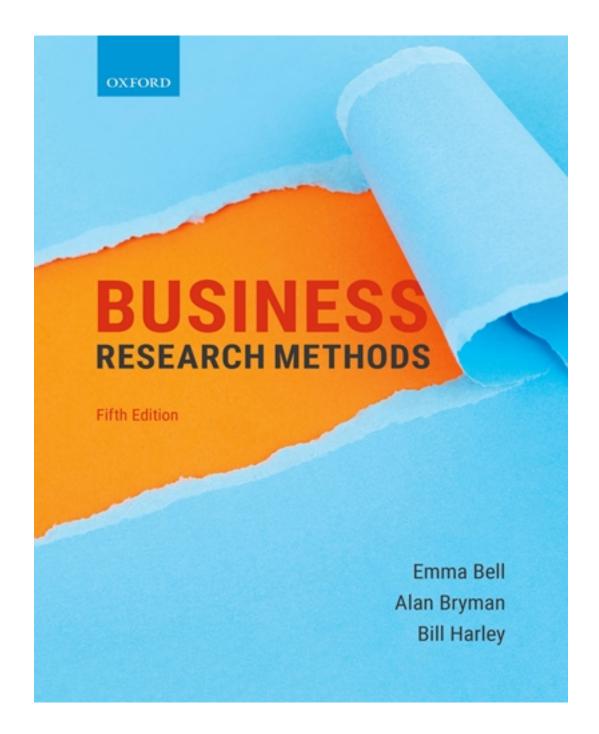
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Test Bank

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Correct answers are marked with an asterisk (*).

Type: true-false

Title: Chapter 02 - Question 01

01) Theory is absolutely central to the conduct of business research:

*a. True

Feedback: Whatever the stimulus, research data become significant and contribute to knowledge when they are viewed in relation to theoretical concerns. This means that the nature of the relationship between theory and research is crucial.

Page reference: 19

b. False

Feedback: Whatever the stimulus, research data become significant and contribute to knowledge when they are viewed in relation to theoretical concerns. This means that the nature of the relationship between theory and research is crucial.

Page reference: 19

Type: multiple response question

Title: Chapter 02 - Question 02

02) Which of the following two statements characterise the term "empiricism"? Please select all that apply.

Feedback: The term 'empiricism' is used in a number of ways, but two stand out. First, it is used to refer to an approach to the study of reality that suggests that only knowledge gained through experience and the senses is acceptable. In other words, ideas must be subjected to the rigours of testing before they can be considered knowledge. The second meaning of the term is related to this and refers to a belief that the accumulation of 'facts' is a legitimate goal in its own right. It is this second meaning that is sometimes referred to as 'naïve empiricism'.

Page reference: Page 20

- *a. It suggests that only knowledge gained through experience and the senses is acceptable
- **b.** That only quantitative evidence is appropriate to business research
- *c. The accumulation of facts is a legitimate goal in its own right
- **d.** That business research must be relevant to practicing managers

Type: true-false

Title: Chapter 02 - Question 03

03) In deductive research, theory is something that develops after the collection and analysis of data. **a.** True

This brings us to our next question: in so far as any piece of research is linked to theory, what was the role of that theory? Up to now, we have written as though theory guides and influences the collection and analysis of data. In other words, research is done in order to answer questions posed by theoretical puzzles. But an alternative position is to view theory as something that develops after collection and analysis of data. There is a second factor in considering the relationship between theory and research—whether we are referring to deductive or inductive theory.

Page reference: Page 20

*b. False

This brings us to our next question: in so far as any piece of research is linked to theory, what was the role of that theory? Up to now, we have written as though theory guides and influences the collection and analysis of data. In other words, research is done in order to answer questions posed by theoretical puzzles. But an alternative position is to view theory as something that develops after collection and analysis of data. There is a second factor in considering the relationship between theory and research—whether we are referring to deductive or inductive theory.

Page reference: Page 20

Type: true-false

Title: Chapter 02 - Question 04

04) In inductive research, theory is the outcome of research:

***a.** True

"With an inductive stance, theory is the outcome of research".



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Page reference: Page 25

b. False

"With an inductive stance, theory is the outcome of research".

Page reference: Page 25

Type: multiple choice question Title: Chapter 02 - Question 05

05) The term ontology concerns an understanding of what the following is:

a. Methods

Feedback: "Ontology – our understanding of what reality is".

Page reference: 17 b. Empiricism

Feedback: "Ontology – our understanding of what reality is".

Page reference: 17

*c. Reality

Feedback: "Ontology – our understanding of what reality is".

Page reference: 17

d. Science

Feedback: "Ontology – our understanding of what reality is".

Page reference: 17

Type: multiple choice question

Title: Chapter 02 - Question 06

06) The term epistemology concerns how we can know:

a. Knowledge

Feedback: Epistemology – our understanding of how we can know reality.

Page reference: 17

*b. Reality

Feedback: Epistemology – our understanding of how we can know reality.

Page reference: 17

c. Research

Feedback: Epistemology – our understanding of how we can know reality.

Page reference: 17

d. Science

Feedback: Epistemology – our understanding of how we can know reality.

Page reference: 17

Type: true-false

Title: Chapter 02 - Question 07

07) Objectivism implies that we socially construct our own interpretation of external facts.

a. True

Feedback: Objectivism is an ontological position that implies that social phenomena confront us as external facts beyond our reach or influence and that they exist whether we are aware of them or not.

Page reference: 26

*b. False

Feedback: Objectivism is an ontological position that implies that social phenomena confront us as external facts beyond our reach or influence and that they exist whether we are aware of them or not.

Page reference: 26

Type: true-false

Title: Chapter 02 - Question 08

08) Constructionism challenges the suggestion that social categories such as organisation and culture are objective phenomena.

*a. True

Feedback: However, we can consider an alternative ontological position—*constructionism* (see Key concept 2.12). This position challenges the suggestion that categories such as organization and culture are pre-given and therefore confront social actors as external realities that they have no role in fashioning.



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Page reference: 27

b. False

Type: true-false

Title: Chapter 02 - Question 09

09) Postmodernists are sceptical that it is possible to arrive at a definitive version of reality.

*a. True

Feedback: Postmodernists are deeply suspicious of the idea that it is possible to arrive at a definitive version of reality.

Page reference: 28

b. False

Feedback: Postmodernists are deeply suspicious of the idea that it is possible to arrive at a definitive

version of reality. **Page reference:** 28

Type: multiple choice question

Title: Chapter 02 - Question 10

10) Positivism is informed by which ontological position:

a. Social constructionist

Feedback: "Positivism is an epistemological position which is informed by an objectivist ontological

position"

Page reference: 30 **b.** Subjectivist

Feedback: "Positivism is an epistemological position which is informed by an objectivist ontological

osition"

Page reference: 30 c. Pragmatist

Feedback: "Positivism is an epistemological position which is informed by an objectivist ontological

position"

Page reference: 30 *d. Objectivist

Feedback: "Positivism is an epistemological position which is informed by an objectivist ontological

position"

Page reference: 30

Type: multiple choice question

Title: Chapter 02 - Question 11

11) Interpretivism is informed by which ontological position:

*a. Social constructionist

Feedback: "This approach is underpinned by a social constructionist ontology, which holds that reality is constituted by human actions and meaning-making rather than exiting objectively and externally".

Page reference: 30 **b.** Subjectivist

Feedback: "This approach is underpinned by a social constructionist ontology, which holds that reality is constituted by human actions and meaning-making rather than exiting objectively and externally".

Page reference: 30

c. Pragmatist

Feedback: "This approach is underpinned by a social constructionist ontology, which holds that reality is constituted by human actions and meaning-making rather than exiting objectively and externally".

Page reference: 30

d. Objectivist

Feedback: "This approach is underpinned by a social constructionist ontology, which holds that reality is constituted by human actions and meaning-making rather than exiting objectively and externally".



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Page reference: 30

Type: multiple choice question Title: Chapter 02 - Question 12

12) Who of the following was a founder of symbolic interactionism?

a. Karl Popper

Feedback: "the implications of the ideas of the founders of symbolic interactionism, particularly George Herbert Mead (1863-1931), who discusses the way in which our notion of self emerges through an appreciation of how others see us, have been hotly debated".

Page reference: 32

b. Karl Jung

Feedback: "the implications of the ideas of the founders of symbolic interactionism, particularly George Herbert Mead (1863-1931), who discusses the way in which our notion of self emerges through an appreciation of how others see us, have been hotly debated".

Page reference: 32
*c. George Herbert Mead

Feedback: "the implications of the ideas of the founders of symbolic interactionism, particularly George Herbert Mead (1863-1931), who discusses the way in which our notion of self emerges through an appreciation of how others see us, have been hotly debated".

Page reference: 32 d. Sigmund Freud

Feedback: "the implications of the ideas of the founders of symbolic interactionism, particularly George Herbert Mead (1863-1931), who discusses the way in which our notion of self emerges through an appreciation of how others see us, have been hotly debated".

Page reference: 32

Type: multiple choice question

Title: Chapter 02 - Question 13

13) Which of the following statements best describes a paradigm?

a. The disagreements between scientists in a given field

Feedback: "A paradigm is a cluster of beliefs and dictates which for scientists in a particular discipline influence what should be studied and how research should be done".

Page reference: 34

*b. A cluster of beliefs and dictates in a particular discipline which influence what should be studied and how research should be done

Feedback: "A paradigm is a cluster of beliefs and dictates which for scientists in a particular discipline influence what should be studied and how research should be done".

Page reference: 34

c. A cluster of beliefs for which there is no consensus amongst scientists

Feedback: "A paradigm is a cluster of beliefs and dictates which for scientists in a particular discipline influence what should be studied and how research should be done".

Page reference: 34

d. A set of standards to which a scientific community used to use to evaluate research but no longer adhere to

Feedback: "A paradigm is a cluster of beliefs and dictates which for scientists in a particular discipline influence what should be studied and how research should be done".

Page reference: 34

Type: multiple choice question

Title: Chapter 02 - Question 14

14) Which of the following is **not** a paradigm identified by Burrell and Morgan?

a. Functionalist

Feedback: Plotting the assumptions of researchers along these two axes provides a framework for four paradigmatic positions in the study of organizations:

- functionalist—the dominant framework for the study of organizations, based on a problem-solving orientation which leads to rational explanation;
- *interpretative*—focuses on the conceptions of social actors and implies that understanding must be based on the experience of those who work in organizations;



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- radical humanist—proposes that organizations are social arrangements from which individuals need to be emancipated and that research should be guided by the need for change;
- radical structuralist—views an organization as a product of structural power relationships, which result in conflict.

Page reference: 34 b. Interpretative

Feedback: Plotting the assumptions of researchers along these two axes provides a framework for four paradigmatic positions in the study of organizations:

- functionalist—the dominant framework for the study of organizations, based on a problem-solving orientation which leads to rational explanation;
- *interpretative*—focuses on the conceptions of social actors and implies that understanding must be based on the experience of those who work in organizations;
- radical humanist—proposes that organizations are social arrangements from which individuals need to be emancipated and that research should be guided by the need for change;
- radical structuralist—views an organization as a product of structural power relationships, which result in conflict.

Page reference: 34 *c. Radical positivist

Feedback: Plotting the assumptions of researchers along these two axes provides a framework for four paradigmatic positions in the study of organizations:

- functionalist—the dominant framework for the study of organizations, based on a problem-solving orientation which leads to rational explanation;
- *interpretative*—focuses on the conceptions of social actors and implies that understanding must be based on the experience of those who work in organizations;
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- radical structuralist—views an organization as a product of structural power relationships, which result in conflict.

Page reference: 34 d. Radical structuralist

Feedback: Plotting the assumptions of researchers along these two axes provides a framework for four paradigmatic positions in the study of organizations:

- functionalist—the dominant framework for the study of organizations, based on a problem-solving orientation which leads to rational explanation;
- *interpretative*—focuses on the conceptions of social actors and implies that understanding must be based on the experience of those who work in organizations;
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- radical structuralist—views an organization as a product of structural power relationships, which result in conflict.

Page reference: 34

Type: true-false

Title: Chapter 02 - Question 15

15) The values of a researcher have a strong influence upon the type of business research they will produce.

*a. True

Feedback: Values reflect either the personal beliefs or the feelings of a researcher. On the face of it, we would expect that social scientists should be value free and objective in their research. After all, one might argue that research that simply reflected the personal biases of its practitioners could not be considered valid and scientific because it was bound up with the subjectivities of its practitioners. This view is held with less and less frequency among social scientists nowadays.

Page reference: 37

b. False

Feedback: Values reflect either the personal beliefs or the feelings of a researcher. On the face of it, we would expect that social scientists should be value free and objective in their research. After all,



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one might argue that research that simply reflected the personal biases of its practitioners could not be considered valid and scientific because it was bound up with the subjectivities of its practitioners. This view is held with less and less frequency among social scientists nowadays.

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