

Test Bank for Interconnections Interpersonal  
Communication Foundations and Contexts 1st Edition by  
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# Test Bank

## TRUE/FALSE

1 : Sex and gender are interchangeable terms.

A : true

B : false

Correct Answer : B

2 : According to social identity theory, our self-concept is influenced by our group memberships.

A : true

B : false

Correct Answer : A

3 : The Johari Window allows us to use prior experience in quickly assessing a new situation.

A : true

B : false

Correct Answer : B

4 : Self-concept is fairly fluid--most peoples self-concept changes constantly throughout their lives.

A : true

B : false

Correct Answer : B

5 : While there are many outside influences that work together to create our sense of self, our identity is also influenced by feedback from others based on how we present ourselves.

A : true

B : false

Correct Answer : A

## MULTIPLE CHOICE

6 : Carmen sees herself as an engineer, a cello player, and a Texan. This is all part of her:

A : ethnic identity.

B : cultural influences.

C : self-concept.

D : self-esteem.

Correct Answer : C

7 : Carlies brothers make fun of the girls on the high school softball team for being masculine. Carlie likes to play softball but sees herself as a feminine girl who likes dresses and makeup. Carlie is likely to:

A : join the softball team to prove her brothers wrong.

B : not join the softball team because family is the strongest influence on ones identity.

C : join the softball team but experience conflicting views.

D : not join the softball team because she has internalized the message that playing softball is

not feminine.

Correct Answer : D

8 : Religiosity refers to:

A : the degree to which one practices a particular religion.

B : ones primary religion.

C : how ones religion fits into the local culture.

D : how religion affects ones interaction with others.

Correct Answer : A

9 : Martin noticed that when he starts to get loud in public, his friends begin to physically distance themselves from him. Based on this reaction, he is working on displaying a calmer demeanor in public. Martin is using the concept of \_\_\_\_\_ in adjusting his behavior.

A : social identity theory

B : gender influences

C : the looking-glass self

D : self-esteem

Correct Answer : C

10 : Bruce is biologically a man but feels like he should be a woman. Bruce would be referred to as:

A : androgynous.

B : masculine.

C : transgender.

D : bisexual.

Correct Answer : C

11 : Avni is a huge fan of the Green Bay Packers. She has a Packers bumper sticker on her car and often wears her Packers hoodie when its cold. In the Johari Window, this information about Avni is in the:

A : open quadrant.

B : blind quadrant.

C : hidden quadrant.

D : unknown quadrant.

Correct Answer : A

12 : Which of the following would fall into the unknown quadrant in the Johari window?

A : Katrina does not realize that five of the boys in her physics class have a crush on her.

B : Hongs friends think that her family is rich, but really she works two jobs to afford the high-end clothes she wears.

C : Sam gets good grades in all of his classes, but he cheats on many of his tests.

D : Kobe has a bad feeling about his upcoming flight, so he decides not to get on the plane, leaving his parents to wonder why he didnt come home.

Correct Answer : D

13 : Not realizing that his waitress is at the end of a nine-hour shift, Morgan believes that the waitress is slow because she is lazy. This is an example of:

- A : actor-observer effect.
- B : external attribution.
- C : internal attribution.
- D : the blind quadrant.

Correct Answer : C

14 : When we fail to take the situation into account when analyzing another persons behavior, we are succumbing to:

- A : social identity theory.
- B : correspondence bias.
- C : external attribution.
- D : false schemata.

Correct Answer : B

15 : Which of the following is NOT part of the Johari Window?

- A : The open quadrant
- B : The blind quadrant
- C : The unknown quadrant
- D : The false quadrant

Correct Answer : D

16 : Mia has heard that girls arent good at math. She got a bad grade on a math test and assumed it must mean that, like other girls, shes not good at math. She began to feel intimidated by math and avoided studying or doing her homework, so her grades began to suffer. This is an example of:

- A : actor-observer effect.
- B : correspondence bias.
- C : self-fulfilling prophecy.
- D : external attribution.

Correct Answer : C

17 : Ethan excelled as an assistant at his company. When he was promoted, he had difficulty keeping up with the increased workload, and his performance began to suffer. Based on what we know about self-concept, Ethan is most likely to:

- A : continue to work the same way he always has, blaming his boss for the fact that he cant keep up.
- B : work harder and put in more hours in order to prove his worth.
- C : solicit feedback from his coworkers as to how he could do better.
- D : realize that this is not the job for him and find something that better suits his talents.

Correct Answer : A

18 : On social media, we often present:

- A : ourselves based on our own self-concept.
- B : our ideal self.
- C : a looking-glass self.
- D : a hyperpersonal perspective.

Correct Answer : B

## ESSAY

19 : Consider the influencers of identity discussed in the text--family, sex and gender, race/ethnicity, religion, and group membership. How has each of these influenced your own self-concept? Do you find that any of these factors do not influence your identity? Are there additional factors that do?

Correct Answer : Answers will vary.

20 : Consider the fact that our self-concept is resistant to change, even in the face of overwhelming evidence to the contrary. Discuss a time when you or someone you know resisted a challenge to your (or his/her) self-concept. Why was it so difficult? What could you (or he/she) have done differently?

Correct Answer : Answers will vary.